Roll No. ...... Total No. of Pages: 2

Total No. of Questions: 07

## MBA (Sem.-4) MANAGEMENT CONTROL SYSTEMS Subject Code: MB-926 (2008-10 Batch)

Paper ID : [C0179]

Time: 3 Hrs. Max. Marks: 60

## **INSTRUCTION TO CANDIDATES:**

- 1. SECTION-A is COMPULSORY.
- 2. Attempt any FOUR questions from SECTION-B.

**SECTION-A**  $(10 \times 2 = 20 \text{ Marks})$ 

- (a) Critical success factors
- (b) Principle budget factor
- (c) Negotiated transfer pricing
- (d) DuPont Profitability analysis
- (e) Goal congruence
- (f) Material mix variance
- (g) Flexible budgeting
- (h) Feedback control
- (i) Financial vs Non-financial performance measures
- (j) Cost centre vs expense centre

**SECTION-B**  $(4 \times 10 = 40 \text{ Marks})$ 

2. Management control begins with planning. Do you agree? Give your views.

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- 3. What do you understand by strategies? How will you formulate the strategy of LCD TV manufacturer?
- 4. What is zero base budgeting? Explain the basic steps involved in zero base budgeting.
- 5. Define the term 'responsibility centre'. Explain the mechanics of setting up Investment Centre Control.
- 6. What objectives should transfer prices attempt to meet? How will you administer the transfer prices for evaluating divisional performance?
- 7. What are the characteristics of a service organization? Discuss the management control system in an insurance company.