

**[Total No. of Questions - 20] [Total No. of Printed Pages - 2]
(2064)**

14872

MBA 1st Semester Examination

Principles and Practice in Management (N.S.)

MBA-108

Time : 3 Hours

Max. Marks : 60

The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.

SECTION - A

Short Note Type Questions. All the questions are compulsory. All questions carrying two marks each.

Define the following:

1. Manager
2. System and sub-system
3. Responsibility
4. Organization
5. Organizational Design
6. Staffing
7. Job Design
8. Training and Development
9. Charismatic Leadership
10. Controlling and Integration.

(10×2=20)

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[P.T.O.]

SECTION - B

Attempt any four questions from the following:

1. How do you define management? Describe the managerial functions.
2. Why is poor delegation of a authority often found to be most important cause of management failure? Comment.
3. Differentiate goals from objectives? According to you how much objectives are important for an organization for its survival in the long run? Comment.
4. What is decision theory approach? Explain the important concepts included in this approach.
5. If you are a chief executive officer of any organization, how you would institutionalize ethics in your organization?
6. What is staffing? How can you make staff more efficient and effective? Describe. (4×5=20)

SECTION - C

Attempt any two questions from the following:

1. Describe the various approaches of management, their contributions as well as limitations.
2. What is motivation? Why motivation is necessary? Describe its theories in detail.
3. Define control and leadership. Differentiate between two terms. And describe that how good leadership can make control system more effective.
4. Discuss the principles of management given by Henry Fayal. (2×10=20)