

NATIONAL INSTITUTE OF SCIENCE & TECHNOLOGY (Autonomous)



(Approved by AICTE, New Delhi; Affiliated to BPUT, Rourkela)
INSTITUTE PARK, PALLUR HILLS, BERHAMPUR, ODISHA – 761 008

SYLLABUS FOR MBA (2 YEAR FULL TIME COURSE)

MBA COURSE STRUCTURE

1ST SEMESTER

| Code | Subjects | | L | T | P |
|---------|--------------------------------------|----|---|---|---|
| 19MB101 | Marketing Management | 3 | 3 | | |
| 19MB102 | Financial Accounting & Analysis | 3 | 3 | | |
| 19MB103 | Human Resources Management | 3 | 3 | | |
| 19MB104 | Statistics for Management | | 3 | | |
| 19MB105 | Business Economics | | 3 | | |
| 19MB106 | Management Principles and Practice | 3 | 3 | | |
| 19MB107 | Managerial Communication | | 3 | | |
| 19MB108 | Computer Application in Business Lab | 3 | | | 3 |
| 19MB109 | Personality Developemnt Lab-1 | 2 | | | 2 |
| | | 26 | | • | |

2ND SEMESTER

| Code | Subjects | | L | T | P |
|---------|--|----|---|---|---|
| 19MB201 | Production & Operation Management | 3 | 3 | | |
| 19MB202 | Financial Management | 3 | 3 | | |
| 19MB203 | Business Law | 3 | 3 | | |
| 19MB204 | Organisational Behaviour | 3 | 3 | | |
| 19MB205 | Business Analytics | 3 | 3 | | |
| 19MB206 | Entrepreneurship and Business Incubation | 3 | 3 | | |
| 19MB207 | Business Research Methods | 3 | 3 | | |
| 19MB208 | BA Lab-2(Business Analytics) | 2 | | | 2 |
| 19MB209 | SPSS Lab | 2 | | | 2 |
| 19MB210 | Personality Developement Lab-2 | 2 | | | 2 |
| | | 27 | | | |

3RD SEMESTER

| Code | Subjects | | L | T | P |
|---------|------------------------------|---|---|---|---|
| 19MB301 | Cost & Management Accounting | | 3 | | |
| | Elective-1 | | 3 | 1 | |
| | Elective-1 | | 3 | 1 | |
| | Elective-1 | | 3 | 1 | |
| | Elective-2 | 4 | 3 | 1 | |
| | Elective-2 | 4 | 3 | 1 | |

| | Elective-2 | | 3 | 1 | |
|---------|------------------------|----|---|---|---|
| 19MB302 | Summer Internship Viva | 2 | | | 2 |
| | | 29 | | | |

4TH SEMESTER

| Code | Subjects | | lit l | _ | T | P |
|----------------------------|---------------------------|----|-------|---|---|---|
| Elective-1 | | 4 | | 3 | 1 | |
| | Elective-1/ MOOCs | | | 3 | 1 | |
| Elective-2 | | 4 | | 3 | 1 | |
| | Elective-2 / MOOCs | 4 | 5 | 3 | 1 | |
| 19MB401 Comprehensive Viva | | 2 | | | | 2 |
| 19MB402 | Dissertation / Internship | 2 | | | | 2 |
| | | 20 |) | | | |

Total credits and class hour recommended:

3 credit subjects - 36 hours 4 credit subject - 40 hours

| Core | 15 papers | 45 | Credits |
|------------------------|-----------|-----|---------|
| Sessional | 5 papers | 11 | Credits |
| | TOTAL | 56 | CREDITS |
| Electives | 10 papers | 40 | Credits |
| Field Trips/Internship | | 6 | Credits |
| | TOTAL | 46 | CREDITS |
| | G. TOTAL | 102 | CREDITS |

| MARKS DISTRIBUTION | Marks | |
|---------------------------------|-----------|---|
| Continuous Assessment | 20 | Two quizzes, two assignments, one case study and classroom participation. |
| Mid-Semester Examination | 30 | |
| End-Semester Examination | 50 | |
| Total | 100 | |

DUAL SPECIALISATION PAPERS (5 PAPERS)

(Minimum 15 students for choosing an elective)

NB: Institution reserves right to declare any desired specialisation.

| | 19MBM01 | Consumer Behaviour |
|------------|---------|---|
| Marketing | 19MBM02 | Sales and Distribution Management |
| | 19MBM03 | Digital and Social Media Marketing |
| | 19MBM04 | Retail Marketing |
| | 19MBM05 | Service Marketing |
| | 19MBM06 | Real estate Management |
| | 19MBM07 | Hospitality Management |
| | 19MBM08 | B2B Marketing |
| | 19MBF01 | Financial Market and Services |
| | 19MBF02 | Financial Derivatives |
| | 19MBF03 | Security Analysis and Portfolio Management |
| Finance | 19MBF04 | Direct Taxation |
| Finance | 19MBF05 | Project Appraisal |
| | 19MBF06 | Insurance and Actuary Business |
| | 19MBF07 | Merger and Acquisitions and Corporate Restructuring |
| | 19MBF08 | Strategic Financial Management |
| | 19MBH01 | Human Resource Management Analytics |
| | 19MBH02 | Industrial Relations |
| | 19MBH03 | Human Resource Development |
| HR | 19MBH04 | Compensation Management |
| IIK | 19MBH05 | Strategic HRM |
| | 19MBH06 | Team Dynamics at Work |
| | 19MBH07 | Employment Legislations |
| | 19MBH08 | Performance Management System |
| | 19MBP01 | Supply Chain and Logistics Management |
| Operations | 19MBP02 | Project Management |
| | 19MBP03 | Quality Toolkit for Managers |
| | 19MBP04 | Supply Chain Analytics |
| | 19MBP05 | Management of Manufacturing System |
| | 19MBP06 | Sales and Operations Planning |
| | 19MBP07 | Operations Strategy |
| | 19MBP08 | Pricing and Revenue Management |
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