## **BE - 103**

# Roll No .....

## **B.E. I & II Semester** Examination, December 2014

### **Communication Skills**

Time: Three Hours

Maximum Marks: 70

*Note:* i) Answer five questions. In each question part A, B, C is compulsory and D part has internal choice.

- ii) All parts of each questions are to be attempted at one place.
- iii) All questions carry equal marks, out of which part A and B (Max.50 words) carry 2 marks, part C (Max.100 words) carry 3 marks, part D (Max.400 words) carry 7 marks.
- iv) Except numericals, Derivation, Design and Drawing etc.

#### Unit - I

- 1. a) Define 'Communication'.
  - b) Why is oral communication considered as effective mode of discussion.
  - c) Write a note on the role of gestures as non verbal communication.
  - d) "Reading is a complex communicative process of receiving and interpreting the written word" Elaborate upon this statement.

    OR

Describe the process of communication, indicating clearly the role of each constituent element.

#### Unit - II

- 2. a) What is a technical definition?
  - b) What are the factors to keep in mind while describing a technical process?
  - c) Develop a short paragraph of 100 words on "The impact of social media".
  - d) Listening plays a significant role in the interactive process of business communication. Suggest some ways of improving communication skills.

OR

Write a note on any two of the following:

- i) Company structure ii) Value
  - ii) Value of Wavell
- iii) "Health is Wealth"

#### Unit - III

- 3. a) Define 'letter of enquiry'.
  - b) Distinguish between a tender and a quotation.
  - c) What are the steps necessary for the efficient and prompt handling of an order?
  - d) Write a note on the structure of an application letter.

OR

What is a resume? Elucidate with an example.

#### **Unit - IV**

- 4. a) Define precis.
  - b) What are the functions of note making?
  - c) Differentiate between Bibliography and test of references in a report.
  - d) Write a technical description of a lathe machine.

OR

Describe the process of titration.

### Unit - V

- 5. a) What are 'appendices' in a report?
  - b) What is the difference between routine report and non-routine reports?
  - c) Distinguish between formal and informal conversations.
  - d) What are the steps you would take for planning a presentation.

**OR** 

Reproduce a telephonic conversation between two friends discussing their New Year Resolutions for 2015.

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