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BCMEDV 301

**Credit Based V Semester B.Com./B.A./B.Sc. Degree
Examination, Oct./Nov. 2017
(Semester Scheme)
ENTREPRENEURSHIP DEVELOPMENT (Paper – I)**

Time : 3 Hours

Max. Marks : 80

SECTION – A

Answer **any four** questions :

(4×4=16)

1. "Entrepreneurs are not born, but made". Comment.
2. Define small scale industry. State any 3 features of small scale industries.
3. Explain the concept of strategic planning.
4. Explain briefly the various types of entrepreneurs.
5. Write a short note on Maslow's need hierarchy theory of motivation.
6. Write a note on role proprietorship.

SECTION – B

Answer **any four** questions :

(4×8=32)

7. Briefly explain the problems faced by women entrepreneurs in India.
8. What are the guidelines for effective decision making ?
9. Briefly explain various entrepreneurial competencies.
10. Explain the process of Market survey.
11. Briefly explain the types of business risk faced by an entrepreneur.
12. Explain the factors to be considered while locating a business.

P.T.O.



SECTION – C

Answer any two questions :

(2×16=32)

13. Explain the role of small scale industries in economic development of a nation.
14. Explain the steps involved in forming a new business unit.
15. Explain the stages in decision making process.
16. From the following trial balance of Rajeev as on 31/12/2015, prepare final accounts after taking into consideration the adjustments given below :

Particulars	Debit	Credit
	Rs.	Rs.
Capital account		1,40,000
Drawing account	25,000	
Bills receivable	12,000	
Machinery	25,000	
Debtors and creditors	60,000	48,000
Wages	40,000	
Purchase and sales	2,45,000	3,48,000
Commission		5,300
Rent and taxes	8,000	
Stock on 1/1/2015	95,000	
Salaries	10,500	
Travelling expenses	1,000	
Insurance	600	
Repairs	2,000	
Bad debts	2,200	



Furniture	7,000	
Returns	5,200	
Cash in hand	600	
Cash at Bank	2,200	
	5,41,300	5,41,300

Adjustments :

- 1) Stock on hand on 31/12/2015 was 1,00,000.
 - 2) Create 5% provision for doubtful debts.
 - 3) Prepaid insurance amounted to Rs. 100.
 - 4) Commission earned but not received amounts to Rs. 500.
 - 5) Depreciate machinery by 5% and furniture by 10% per annum.
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