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**Total No. of Pages: 03**  
**Total No. of Questions: 15**

**MBA (Sem.-3<sup>rd</sup>)**  
**Management of Financial Services**  
**Subject Code: MBA-922**  
**Paper ID: [C1176]**

**Time: 3 Hrs.**

**Max. Marks: 60**

**INSTRUCTIONS TO CANDIDATE:**

1. *Attempt any four questions from section-A*
2. *Section-B consists of four units. The student has to attempt at least one question from each unit.*
3. *Section-C is compulsory.*

**SECTION–A**

- Q1. What is the role of Dematerialization?
- Q.2 What are the limitations of asset management company?
- Q.3 How financial products differ from physical products?
- Q.4 Define operating leasing
- Q.5 Define securitisation.
- Q.6 What do you mean by mutual fund agencies?

**SECTION–B**

**UNIT-I**

- Q7. What do you mean by financial services? Discuss in detail types and importance of financial services in India in the era of globalization.
- Q8. What do you mean by dematerialization and rematerialization? Discuss in detail role and functions of SEBI and its regulations relating to depository system in India.

**UNIT**

- Q9. Discuss in detail concept, origin constitution and management and growth of mutual funds in India. What is the current scenario of mutual funds in India?
- Q10. What are functions of international credit rating agencies? Discuss in detail procedure used by credit rating agencies for rating debt instrument of various organization.

### UNIT-III

- Q11. What do you mean by merchant banking? Discuss in detail origin, scope and advantage of merchant banking.
- Q12. For a lease payments of Rs. 1,00,000 for a period of 5 years, what should be the lease rental if rate of depreciation is 40% on diminishing balance and the lessor expect pretax rate of return 25%. Tax rate is 40% for the lessor?

### UNIT-IV

- Q13. Define debt securitization. Discuss in detail types, process and current scenario of securitization in India.
- Q14. Write down the following:  
a) Stages of investment of venture capital  
b) Pros and cons of plastic money

### SECTION-C

- Q15. From the following information construct profit and loss account of ABC Co Ltd after hiring factoring services and explain how this is beneficial to ABC.
- The average receivables of the firm are equal to 2 months sale.
  - All sales are on credit basis.
  - Cost of goods sold is equal to 60% of sales
  - Administration costs (which includes credit department expenses of Rs. 1,00,000) and selling costs are assumed to be Rs. 4,00,000 and Rs. 8,00,000 respectively.
  - Material cost is saved by 2.5% on account of lower prices, trade discount, cash discount etc.
- % of gross value of sales.
- f. The factor charges 2% commission on gross value of sales.  
g. The interest charged by the factor as well as by other financial institution on advances is assumed at 18% per annum.  
h. The margin money is 10%  
i. Material cost is saved by 2.5% on account of lower prices, trade discount, cash discount etc.
- Profit and loss account of ABC Co. Ltd (before factoring)