

**Organisational Behaviour (BB – 104)**

Paper ID- C0204

**Time allowed: 3 hours****Max Marks: 60****Section –A****Notes: All the questions are compulsory. Each question carries 2 marks each.**

Q 1: Write short notes on following:

**(10\*2 = 20)**

- 1) Role Identity
- 2) Transactional analysis
- 3) Perceptual selectivity
- 4) Halo effect
- 5) Determinants of personality
- 6) Attitude and values
- 7) Criticism of OB Mod
- 8) Group Cohesiveness
- 9) Characteristics of organisational behaviour
- 10) Challenges for organisational behaviour

**Section-B****Notes: Attempt any four questions. Each carries 10 marks each.****(4\*10)**

Q 2: Discuss the various personal factors which influence individual behaviour.

Q 3: Define the term 'Group' and 'Group Dynamics'. What are different types of groups?

Q 4 : Explain what is meant by the hierarchal nature of the needs. Is this hierarchy rigid? Discuss with suitable examples.

Q 5 : Explain the significance of leadership in management. Describe the nature of autocratic and democratic styles of leadership.

Q 6 : What is multiple approach avoidance conflict? Give realistic organisational examples of where it may occur.

Q 7 : Explain in detail consequences of stress emphasizing on physiological, psychological and behavioural responses to stress.